

## Changes in supply, demand, and equilibrium

In math note 3.3, "Equilibrium price and quantity," we showed that for linear demand and supply curves of the form  $P = a - bQ_D$  and  $P = c + dQ_S$ , the equilibrium quantity and price, respectively, were

$$Q_E = \frac{a - c}{b + d} \text{ and } P_E = \frac{ad + bc}{b + d}. \text{ What happens to these values if demand increases? If supply increases?}$$

Perhaps the easiest way to model these changes is to add a term to the right hand side of the demand and supply relationships. For example, consider the equation  $P = a' - bQ_D$ , where  $a'$  differs from  $a$  by some amount  $\Delta a$ . That is,  $a' = a + \Delta a$ . If  $\Delta a$  is positive, we can interpret this as an increase in demand: the price at which consumers demand any given quantity is greater than previously. Likewise, consider the supply curve  $P = c' + dQ_S$ , where  $c' = c - \Delta c$ . The minus sign on  $\Delta c$  may be curious, but consider: if  $\Delta c$  is positive, the minus sign in front indicates that the price at which producers supply any given amount is lower than before. In other words, an increase in supply can be modeled by subtracting a positive amount  $\Delta c$  from the supply price.

Inserting these new values of  $a'$  and  $c'$  into the general solution for equilibrium quantity, we find

$$Q_E + \Delta Q = Q_E' = \frac{a' - c'}{b + d} = \frac{a + \Delta a - (c - \Delta c)}{b + d}. \text{ Since we know that } Q_E = \frac{a - c}{b + d} \text{ from before, we can}$$

subtract this from both sides to obtain  $\Delta Q = \frac{\Delta a + \Delta c}{b + d}$ . It is now apparent that any factor that increases

demand (a positive  $\Delta a$ ) or increases supply (a positive  $\Delta c$ ) will increase equilibrium quantity ( $\Delta Q > 0$ ). Likewise, anything that decreases demand or supply (a negative  $\Delta a$  or a negative  $\Delta c$ ) will reduce equilibrium quantity ( $\Delta Q < 0$ ). If  $\Delta a$  and  $\Delta c$  are of opposite sign, equilibrium quantity will move in the direction of whichever change is greater. For example, equilibrium quantity will increase if a demand increase is greater than a supply decrease, so that  $(\Delta a + \Delta c) > 0$ .

What of equilibrium price? Following the same procedure, equilibrium price is found to be:

$$P_E' = P_E + \Delta P = \frac{a'd + bc'}{b + d} = \frac{(a + \Delta a)d + (c - \Delta c)b}{b + d}. \text{ As before, we note that } P_E = \frac{a + c}{b + d}, \text{ and}$$

subtracting this from both sides we conclude that  $\Delta P = \frac{d\Delta a - b\Delta c}{b + d}$ . Here we see that an increase in

demand ( $\Delta a$  positive) or a decrease in supply ( $\Delta c$  negative) will raise the price. If both demand and supply increase (both  $\Delta a$  and  $\Delta c$  positive), the impact on equilibrium price depends on which change is relatively greater, that is, it depends on whether  $(d\Delta a - b\Delta c)$  is greater than or less than zero.